



Corporate Presentation

Our Company



Almar Water Solutions is a global business that believes in contributing to a more sustainable future for all. We strive to drive progress by addressing our planet's most significant challenge: water access.

We are an international company with operations in Europe, MENA, Latin America, and Asia-Pacific that provides water-related solutions and manages water resources efficiently through project finance, asset management, and services contracts.



A portfolio of
more than 150
water
contracts



4 regional
platforms



Around 1,000
employees
between
corporate and
subsidiaries



Presence in
5 continents

Abdul Latif Jameel Energy



Almar Water Solutions was created in 2016 by Abdul Latif Jameel Energy and Environmental Services to expand its solutions portfolio into multiple water industry sectors creating a team with a proven management and technical international pedigree in this field.

Almar Water's mission is to respond to the growing need for potable water by implementing a sustainable program of desalination and purification, wastewater treatment, reuse and recycling.

The experience of its team in international markets, together with the financial strength of Abdul Latif Jameel, make Almar Water Solutions the ideal partner to develop and manage water infrastructures and thus guarantee the constant supply of water.



Supplying water solutions for a sustainable future

Backed by deep water sector knowledge and experience, Almar Water Solutions has turned its business strategy around with water sector understanding and expertise through project finance contracts and joining promising companies and strategic partnerships worldwide.

Divided into three main business lines: Asset Management, Services, and Industrial Water & Technology, Almar Water Solutions has a portfolio of water solutions where innovation, renewable energies, and green transition are at the core of our business.



Unconventional Water Resources

Almar Water Solutions develops unconventional water solutions such as desalination and water reuse in the municipal and industrial sectors, implementing them with a firm commitment to quality, innovation, and sustainability.

Our team's experience in international markets, combined with the financial strength of Abdul Latif Jameel means that Almar Water Solutions is the ideal partner for investing, developing, and managing water infrastructures, thus ensuring a constant water supply for domestic, agricultural, or industrial use.





Our Business

Project Finance Development



Almar Water Solutions specializes in developing, promoting, financing, designing, and operating water infrastructure.

Our team has over 20 years of experience carrying out water projects under the PPP/BOT/IWP schemes worldwide, from Latin America to Asia, Europe, Africa, and many other locations.

We offer a comprehensive portfolio and a wide range of solutions, from seawater or brackish water desalination to reuse, purification, wastewater treatment, and distribution networks.



DESALINATION



**WATER
TREATMENT**



**WASTEWATER
TREATMENT**



**WATER
REUSE**



**DISTRIBUTION
NETWORKS**

Project Finance Development



We continually design, develop and implement profitable – and sustainable – project solutions for municipal and industrial clients, focusing on tailored delivery to our client's requirements.



**Opportunity
Identification**

Development



Financing

**Technical
Management**



**Asset
Management**

**Operation &
Maintenance**



Merger and Acquisitions (M&A)



Almar Water Solutions invests in other companies through its merger and acquisition strategy to expand into new technologies, markets, and territories, build new skills, and increase market cooperation. We have internal capabilities and a specialized department to evaluate all assets and companies, creating the due diligence and doing all operations in-house.

Our company currently works in four regional areas where it establishes its M&A approach: Europe, Latin America, MENA, and Asia Pacific. This new division was born a few years ago with the acquisition of Osmoflo SpA in Latin America, which was followed by other operations:



Merger and Acquisitions (M&A)



All our business lines seek the most competitive companies and contracts related to innovative technologies, industrial and municipal services, and operation and maintenance contracts in the water market.

This strategy allows Almar Water Solutions and new organizations to grow in the water industry by acquiring each company's competencies, skills, and knowledge. In this way, Almar Water Solutions and its subsidiaries have a human capital of more than 1,000 people, state-of-the-art technology, and international clients worldwide.





Our Business Lines



Our Business Lines



ASSET MANAGEMENT



SERVICES



INDUSTRIAL WATER & TECHNOLOGY



Asset Management



Asset Management is the business line that manages long-term concession contracts, mainly in the municipal market.

It comprises two distinct business lines:

1. Assets/projects developed under the Project Finance scheme (BOT, BOO, BOOT, etc.)
2. Urban water services (water cycle)

We build honest, long-term relationships with stakeholders, from the client to contractors; engineering, procurement, and construction partners; financial institutions, organizational structure, and government agencies, to achieve effective asset management and put them in place to improve their performance.



Assets under Project Finance



SHUQAIQ 3

- Desalination Plant
- Capacity: 450,000 m³/day
- Technology: Reverse Osmosis
- Location: Jizan Province, Saudi Arabia
- Client: Saudi Water Partnership Company
- Project Scheme: 25-year contract under IWP scheme (BOT)



MUHARRAQ

- Wastewater Treatment Plant
- Capacity: 100,000 m³/day
- Technology: Conventional Biological Treatment + Reuse
- Location: Muharraq, Bahrain
- Client: Ministry of Works, Kingdom of Bahrain
- Project Scheme: 29-year contract under a BOOT scheme (WWCN) – BOO (STP)



ZULUF

- Water Treatment Plant
- Capacity: 185,000 m³/day
- Technology: Degassing and water treatment (clarification, filtration and chemical dosage)
- Location: Arabian Gulf, Saudi Arabia
- Client: Saudi Aramco
- Project Scheme: 25-year contract under BOOT scheme

Urban Water Services



CHILE: AGUAS SAN PEDRO LATAM

Aguas San Pedro S.A. is a company that operates drinking water production and distribution, sewerage, and wastewater treatment services in its urban service concessions in eight municipalities and five regions of Chile: San Pedro de la Paz and Coronel in the Biobío Region; Chillán in the Ñuble Region; Curicó in the Maule Region; Puerto Montt in Los Lagos Region; Buin, Colina, and Pudahuel in the Metropolitan Region.



INDONESIA: OBOR INFRASTRUCTURE

Obor Infrastructure, a holding enterprise established in Singapore, owns two water companies (PT Tirta Kencana Cahaya Mandiri and PT Traya Tirta Cisadane) which each operate a drinking water treatment plant in Java island, with a total capacity of 425,000 m³/day, and an important expansion program to increase the capacity in the short-to-medium term. These supply drinking water to Tangerang City, Tangerang Regency, South Tangerang, and West Jakarta districts, which are part of Greater Jakarta.

Services



At Almar Water Solutions, we have a division specialized in services for our assets and third parties, guaranteeing water infrastructure's optimal and efficient performances. We have references in various geographies in water production processes, urban and industrial wastewater treatment, reuse, and transport, providing integrated water cycle management services to different industries.

Our services business line is divided into three main areas to ensure and offer tailor-made solutions focused on the different industries and geographies we work with.



Business Areas



Services for Private and Industrial Clients

We operate through regional platforms where we have a permanent presence, projects, and customers who need tailor-made services to manage their water needs. We offer a broad portfolio of services that we adjust to the particular demand of each client.



Operation and Maintenance of Own Assets

After the design, construction, and commissioning of the water infrastructures developed by Almar Water Solutions in the BOT or BOO regime, we manage and lead their O&M. This comprises engineers, operators, and specialized technicians, aiming to ensure the optimization and operational excellence of all the help we own.



Merge and Acquisitions

To ensure a high degree of commitment and knowledge of the requirements and characteristics of each region, Almar Water Solutions seeks and offers partnerships with water treatment companies in those countries with a high demand for the resource, especially for sectors such as agriculture, industry, and tertiary.

Companies



RIDGEWOOD (EGYPT)

Ridgewood Egypt is a vertically integrated service provider where we invest, design, build, commission, operate and maintain our own assets, securing complete control of quality standards, robust designs, power consumption efficiency, and project delivery timeline in every project we partner with our clients.



ALMAR WATER SERVICES LATAM

Almar Water Services LatAm is a Chilean company specialized in offering comprehensive water management solutions for wastewater treatment plants, desalination & ultrafiltration plants or standalone O&M long term contracts. Among the main activities within the services portfolio offered by the company there are O&M services, Turnkey solutions and Transportation of water through conveyance systems and heavy vehicles.



ECOPRIAL (CHILE)

Key player in the attractive mid-market segment of Chile (Osorno) waste services, with strong recurring revenues, an experienced management team, and a proven track record. In addition to the traditional business, Ecoprial is also present in the Waste to Energy operations with the first Biogas plant to transform waste into clean energy in the region, helping our existing and new customers transition to a circular economy.

Industrial Water & Technology



Industrial Water & Technology business line helps industries to manage the entire water cycle from process water production to wastewater treatment and reuse, providing the best technological and economical solution to allow our clients to reach the highest standards in their water infrastructures.

We offer solutions for long-term financing, construction, and operation projects with binding tariff and risk sharing, including industrial BOT, industrial mobile/rental systems, and industrial services. We aim to offer our clients the possibility of including water as a “commodity” inside their manufacturing processes without worrying about how it is managed or disposed of.

We focus on providing services for the mining, food & beverage, microelectronics, and oil & gas industries. Still, our solutions for water management are customizable for any industry, no matter the size or complexity of water necessities.



Companies



Datakorum

Datakorum is a company that develops NB-IoT, M2M and WiFi electronic devices and offer end-to-end IoT solutions in the areas of Mobility, Energy, Water and Environment. The Company develops its own technological ecosystem to provide specific smart solutions to Smart Cities and Connected Industry, analyze the collected data to optimize the use of resources, and improve sustainability and the inhabitants' quality of life.

Almar Water Solutions became a shareholder in 2022 to provide innovative digital technology solutions to the water sector.

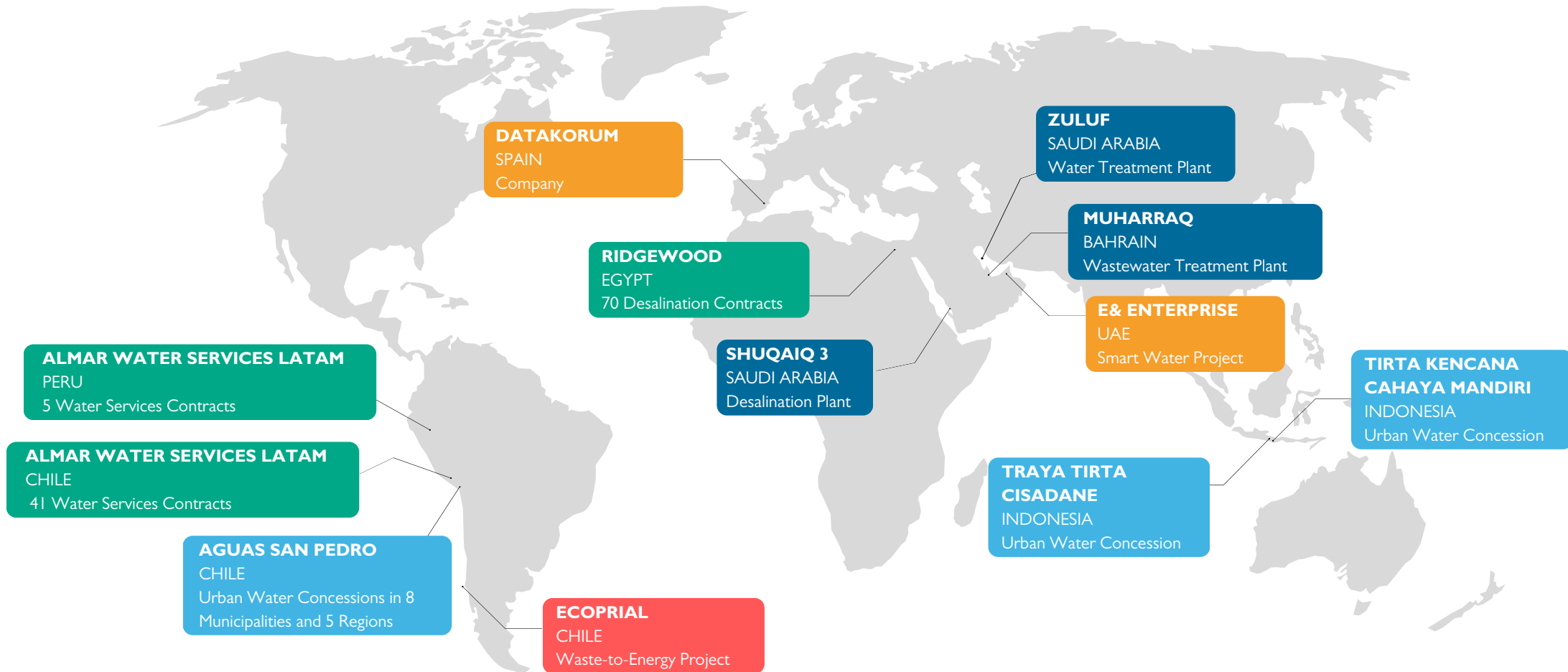


LEADING THE DIGITAL TRANSFORMATION



Projects & Companies

Almar Water Solutions in the World





ALMAR[®]
WATER SOLUTIONS

New Ventures

New Ventures



Almar Water Solutions is continuously studying water and environment-related businesses to contribute to the circular economy and expand its portfolio of sustainable solutions. That is why it has a new division called New Ventures for projects that, through innovation, generate a positive environmental and social impact.

WATER FOR GREEN HYDROGEN



WASTE-TO-ENERGY



MINERAL RECOVERY





Locations

Our Locations



SPAIN

C/ Maria de Molina, 39 - 6th Floor
28006 Madrid, Spain

SAUDI ARABIA

Amir Majed Street
P.O. Box 3327 Al Safa District
21471 Jeddah, KSA

UNITED ARAB EMIRATES

17rd Floor Jumeirah Business
Center, Unit 2304, Cluster G,
Building G2, Jumeirah Lake Towers
P.O. Box 392632 Dubai, UAE

CHILE

Avenida Apoquindo 6550, Piso 14
Las Condes
CP 7560903, Santiago de Chile, Chile

EGYPT

Ridgewood Group
165 El Orouba St. Heliopolis
Cairo, Egypt





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